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| **C14 Theories of Personality****S1 Purposes of Personality Theorists****Lesson Essential Question:** What forces shape our personalities? |
| **Vocabulary** |  |  |
| personality |  |  |
|  |  |  |
| **S2 Psychoanalytic Theories****Lesson Essential Question:** What persistent patterns are found in personality? |
| **Vocabulary** |  |  |
| unconscious |  |  |
| id  |  |  |
| ego |  |  |
| superego |  |  |
| defense mechanisms |  |  |
| collective unconscious |  |  |
| archetype |  |  |
| inferiority complex |  |  |
|  |  |  |
| **C14 Theories of Personality****S3 Learning Theories** **Lesson Essential Question:** What “theories” do people use to understand each other? |
| **Vocabulary** |  |  |
| behaviorism |  |  |
| contingencies of reinforcement  |  |  |
|  |  |  |
| **C14 Theories of Personality****S4 Humanistic & Cognitive Theories****Lesson Essential Question:** What “theories” do people use to understand each other? |
| **Vocabulary** |  |  |
| humanistic psychology |  |  |
| self-actualization |  |  |
| self |  |  |
| positive regard |  |  |
| conditions of wealth |  |  |
| unconditional positive regard |  |  |
|  |  |  |
| **C16 Psychological Disorders****S1 What are Psychological Disorders?****Lesson Essential Question:** What are psychological disorders? |
| **Vocabulary** |  |  |
| DSM-IV |  |  |
|  |  |  |
| **C16 Psychological Disorders****S2 Anxiety Disorders** **Lesson Essential Question:** What are psychological disorders? |
| **Vocabulary** |  |  |
| anxiety |  |  |
| phobia |  |  |
| panic disorder |  |  |
| post-traumatic stress disorder |  |  |
|  |  |  |
| **S3 Somatoform & Dissociative Disorders** |
| **Vocabulary** |  |  |
| somatoform disorder |  |  |
| conversion disorder |  |  |
| dissociative disorder |  |  |
| dissociative amnesia |  |  |
| dissociative fugue |  |  |
| dissociative identity disorder |  |  |
|  |  |  |
| **C16 Psychological Disorders****S4 Schizophrenia & Mood Disorders****Lesson Essential Question:** How are psychological disorders classified? |
| **Vocabulary** |  |  |
| schizophrenia |  |  |
| delusions |  |  |
| hallucinations |  |  |
| major depressive disorder |  |  |
| bipolar disorder |  |  |
|  |  |  |
| **S5 Personality Disorders & Drug Addiction****Lesson Essential Question:**  |
| **Vocabulary** |  |  |
| personality disorders |  |  |
| antisocial personality |  |  |
| psychological dependence |  |  |
| addiction |  |  |
| tolerance |  |  |
| withdrawal |  |  |
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| **Ch17 Therapy and Change****S1 What is Psychotherapy?****Lesson Essential Question:** What is therapy? |
| **Vocabulary** |  |  |
| psychotherapy |  |  |
| eclectic approach |  |  |
| placebo effect |  |  |
| empathy |  |  |
| group therapy |  |  |
|  |  |  |
| **Ch17 Therapy and Change****S2 Psychoanalysis & Humanistic Therapy** **Lesson Essential Question:** How do psychologists treat psychological disorders? |
| **Vocabulary** |  |  |
| psychoanalysis |  |  |
| insight |  |  |
| free association |  |  |
| resistance |  |  |
| dream analysis |  |  |
| transference |  |  |
| humanistic therapy |  |  |
| client-centered therapy |  |  |
| nondirective therapy |  |  |
| active listening |  |  |
| unconditional positive regard |  |  |
|  |  |  |
| **S3 Cognitive & Behavior Therapies****Lesson Essential Question:** How do psychologists treat psychological disorders? |
| **Vocabulary** |  |  |
| behavior modification |  |  |
| cognitive therapy |  |  |
| rational-emotive therapy (RET) |  |  |
| behavior therapy |  |  |
| systematic desensitization |  |  |
| aversive conditioning |  |  |
| contingency management |  |  |
| token economy |  |  |
| cognitive-behavior therapy |  |  |
|  |  |  |
| **Ch17 Therapy and Change****S4 Biological Approaches to Treatment****Lesson Essential Question:** How is the biomedical approach used to treat psychological disorders? |
| **Vocabulary** |  |  |
| drug therapy |  |  |
| antipsychotic drugs |  |  |
| antidepressants |  |  |
| lithium carbonate |  |  |
| anti-anxiety drugs |  |  |
| electroconvulsive therapy (ECT) |  |  |
| psychosurgery |  |  |
| prefrontal lobotomy |  |  |
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| **C18 Individual Interaction****S1 Interpersonal Attraction****Lesson Essential Question:**  |
| **Vocabulary** |  |  |
| social psychology |  |  |
| social cognition |  |  |
| physical proximity |  |  |
| stimulation value |  |  |
| utility value |  |  |
| ego-support value |  |  |
| complementarity |  |  |
| **C18 Individual Interaction****S2 Social Perception****Lesson Essential Question:**  |
| **Vocabulary** |  |  |
| primacy effect |  |  |
| stereotype |  |  |
| attribution theory |  |  |
| fundamental attribution error |  |  |
| actor-observer bias |  |  |
| self-serving bias |  |  |
| nonverbal communication |  |  |
|  |  |  |
| **C18 Individual Interaction****S3 Personal Relationships****Lesson Essential Question:**  |
| **Vocabulary** |  |  |
| generational identity |  |  |
|  |  |  |

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| **C19 Group Interaction**S1 **Group Behavior** **Lesson Essential Question:** How does the social situation affect our behavior? |
| **Vocabulary** |  |  |
| group |  |  |
| task functions |  |  |
| social functions |  |  |
| norms |  |  |
| ideology |  |  |
| social facilitation |  |  |
| social inhibition |  |  |
| group polarization |  |  |
| groupthink |  |  |
| sociogram |  |  |
|  |  |  |
| **C19 Group Interaction** S2 **Conformity & Obedience****Lesson Essential Question:** What influences our judgments of others? |
| **Vocabulary** |  |  |
| conformity |  |  |
| obedience |  |  |
|  |  |  |
| **C19 Group Interaction**S3 **Conflict & Cooperation****Lesson Essential Question:** What are the roots of violence and terrorism? |
| **Vocabulary** |  |  |
| aggression |  |  |
| catharsis |  |  |
| altruism |  |  |
| diffusion of responsibility |  |  |
| bystander effect |  |  |
| social loafing |  |  |
| de-individuation |  |  |
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| **C20 Attitudes & Social Influence****S1 Attitude Formation****Lesson Essential Question:**  |
| **Vocabulary** |  |  |
| attitude |  |  |
| self-concept |  |  |
|  |  |  |
| **C20 Attitudes & Social Influence****S2 Attitude Change & Prejudice****Lesson Essential Question:**  |
| **Vocabulary** |  |  |
| compliance |  |  |
| identification |  |  |
| internalization |  |  |
| cognitive dissonance |  |  |
| counter-attitudinal behavior |  |  |
| self-justification |  |  |
| prejudice |  |  |
| discrimination |  |  |
|  |  |  |
| **S3 Persuasion****Lesson Essential Question:**  |
| **Vocabulary** |  |  |
| persuasion |  |  |
| boomerang effect |  |  |
| sleeper effect |  |  |
| inoculation effect |  |  |
| brainwashing |  |  |